



September 29, 2026

Dear Espoma Customer:

Effective October 1, 2026, Espoma will implement a freight surcharge of **\$300 per full truckload** and **\$150 per less-than-truckload shipment** for all deliveries out of Millville NJ. This adjustment is necessary to help offset the sharp increases in freight, fuel, and related transportation costs.

We do not take this decision lightly, and we recognize the impact that added costs have on your business. We have worked hard to keep our product price increases very modest, and we believe that even with this surcharge, Espoma remains by far the best value in the marketplace.

Thank you for your understanding and continued partnership. We sincerely appreciate your business and the trust you place in Espoma.

Sincerely,
THE ESPOMA COMPANY

BY:

Jeremy Brunner
President