



ORGANIC.



AMERICA'S ORIGINAL ORGANIC FERTILIZER

2026 Dealer Early Order Program

2026 EARLY ORDER PROGRAM

Earn up to **5%** early order discount on your entire Espoma order.

NOTE NEW
ORDER BY
DATES

Early Order Discount

Order Received By	Ship Date	Discount	Dating
Sept.1	October	5% Off	June
Oct. 1	November	5% Off	June
Nov. 1	Dec. 1-19	5% Off	May
Dec. 1	January	5% Off	May
Jan. 5	February	3% Off	April
Jan. 5	Mar./Apr.	3% Off	Net 30

*Received by Espoma ~ Requires Approval From Your Distributor.

How to Qualify:

- ✓ A dealer must purchase a minimum of 300 units on a drop shipment.
- ✓ There is a limit of three deliveries per store (minimum 300 units per delivery).
- ✓ Orders must be received by 1/5/26.
- ✓ First delivery must be taken by 3/1/26, and the last by 4/17/26.
- ✓ Drop shipments are not available in all states. See below for details.



SHIPPING INFORMATION:

Drop Shipments: Minimum 300 Units. Normally available in: CT, DE, DC, GA, FL (320-323, 326-328, 344, 347), IL, IN, KY, MA, MD, ME, MI (480-495), MN (550, 551, 553, 554), MO, NC, NH, NJ, NY, OH, PA, RI, SC, TN, VA, VT, WI (530-537, 539-544, 546-549), & WV. For availability outside these areas contact your Espoma Territory Sales Manager. Distributor credit approval is required before any order can be scheduled for delivery. LTL orders have a \$85 stop charge and are subject to matching for delivery. Liftgate service on orders of 7 pallets or fewer, if available, will have a \$300 charge. There is a \$85 fee for driver assisted unloading.





2026 SOIL EARLY ORDER PROGRAM

***Early Order Discount 5% off 18 Pallets**

***Minimum for delivery - 9 Pallets**

June 1 Terms *Orders must be received by
1/5/26 to qualify for the Early Order Discount.
Orders ship 10/1/25 - 4/30/2026.



FREIGHT MINIMUM:

Full Truck Load is 18 Pallets. Half Truckload order is 9 pallets & a \$85 stop-charge will be applied. 9 Pallet orders require coordination and matching for delivery. Items must be ordered in full pallet quantities. Delivery by flatbed trailer will be \$300.00 additional when available.

DROP SHIP AREAS:

AL, AR, CT, DC, DE, FL, GA, IA, IL, IN, KY, LA, MA, MD, ME, MI, MN (550-560) MO, MS, NC, NH, NJ, NY, OH, OK (730-731, 734, 740-741, 744-745, 747, 749) OR, PA, RI, SC, TN, TX (750-767, 770, 773, 775-778, 781-782, 786-787, 789, 795-796) VA, VT, WA, WI, WV. For availability outside this area, contact your Espoma Territory Sales Manager.

* AP8D only available in CT, DC, DE, MA, MD, ME, NH, NJ, NY, PA, RI, VT
* LWS1 not available in AL, AR, FL, GA, LA, MO, MS, OK, TN, TX





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